



# LTCi Certification & Partnership Requirements

States in **orange** are states with pending LTCi certification deadlines. Unless otherwise noted, training should take place every **24** months.

Color Guide

- Currently requiring LTCi Education
- Partnership CE only
- Pending State Requirements

sites

Sources that are available for LTCi training are:  
[www.ltcitraining.com](http://www.ltcitraining.com)  
[www.webce.com](http://www.webce.com)  
[www.ltcpartnershiptraining.com](http://www.ltcpartnershiptraining.com)

State	LTCi Training Completion Date	Hours Required Initially for LTCi Certification	Hours Required for Partnership Certification	Hours Required for Ongoing Training	Comments
AL	12/31/09	8		4	New producers first active in LTCi market after 3/1/09 must meet training requirements before selling LTCi.
AZ	7/1/09	8		4	Contact state for CE guidelines.
AR	7/1/09	8		4	New producers first active in LTCi market after 1/1/09 must meet training requirements before selling LTCi.
CA	1/28/94		8	8	Partnership training must be taken in classroom.
CO		8	8	5	To sell the partnership product the 16 hours must consist of 8 hours general LTCi training and 8 hours specific to Partnership. This must be taken in a classroom setting. The total 16 hours is required for resident agents.
CT			7		4 of 7 hours must be taken in classroom
FL	12/31/07	8		4	
GA			8	4	Nonresidents must be compliant in resident state and complete Georgia specific training.
ID	11/1/07	8		4	
IL	7/1/09	8 Course # 25008		4	New producers first active in LTCi market after 7/1/08 must meet training requirements before selling LTCi. Resident producers must take "Long Term Care Partnership" course number 25008.
		6 Course # 09400			Producers selling prior to 7/1/08 must have taken the 6 hours course, 09400, and have until 7/1/09 to take the new course.
IN		8	7	5	Partnership requires a regular 8 hour course plus a one time 7 hour course. Nonresidents are exempt from original 8 hour requirement.
IA		4		3	Continuing every 3 years 8 hour NAIC course is recommended. Contact state for CE guidelines.
KS					Licensed health producers that have met current CE requirements have been deemed eligible to sell LTC Partnership per the Kansas DOI until further guidance released.
KY			8	4	
ME		8		4	
MD		8		4	
MA					Must read "Your Options for Financing LTC: A MA Guide."
MN		8		4	Must satisfy Minnesota specific Medicaid requirements. Nonresidents compliant in NAIC must take Minnesota supplement.
MO			8	4	
MT		8		4	
NE		8		4	
NV			8	4	
NJ	7/1/09	8		4	New producers first active in LTCi market after 2/17/09 must meet training requirements before selling LTCi.
ND			8	4	
OH		8		4	Residents - NAIC course includes state's supplements
OK	7/14/09	8		4	New producers first active in LTCi market after 7/14/08 must meet training requirements before selling LTCi.
OR		8		4	New producers first active in LTCi market after 7/2/07 must meet training requirements before selling LTCi.
PA			1		Proposed regulation for NAIC course under review
RI		8		4	
SC	7/1/09	8		4	
SD		8		4	Must satisfy SD state specific Medicaid requirements.
TN	7/1/09	8		4	New producers first active in LTCi market after 5/13/08 must meet training requirements before selling LTCi. Contact state for CE guidelines.
TX			8	4	New producers first active in LTCi market after 8/5/08 must meet training requirements before selling Partnership. Contact state for CE guidelines.
VA			8	4	Agents must have a total of 8 hours training which consist of 2 hours of VA specific Partnership training. Agents who have completed the 6 hour course can take 2 hour Virginia specific course to comply with 8 hour requirement.
WA	7/1/09	8		4	New producers first active in LTCi market after 1/1/09 must meet training requirements before selling LTCi.
WI		8		4	Course must include 2 hours state specific information. Nonresidents already complaint with NAIC 8 hours only need to take 2 hour state specific supplement.

These guidelines are based on our best understanding of current regulations. Because regulations are continually changing, please check for updates to this chart. Requirements subject to change without notice. For Partnership availability see chart on AIMS website. States not listed do not currently have LTCi/Partnership requirements.